

See *You in Palm Springs!* 2022 CALI CONFERENCE JUNE 23-25 *IN-PERSON*

Margaritaville Resort, Palm Springs, CA

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March 2022 Edition



About the California Association of Licensed Investigators

The California Association of Licensed Investigators (CALI) is a not-for-profit professional organization dedicated to protect and enhance our licensed private investigators and licensed private patrol operator members.

With approximately 1100 members, CALI is the largest private investigator association in the world. The association works to advance the investigation and security professions through educational programs and legislative advocacy efforts that promote the needs of the profession before governmental agencies and the State Legislature.

CALI works in support of the ability of clients, often either a consumer or a victim, by performing legitimate investigations within the parameters and boundaries established in law. Our members are licensed and regulated by the Department of Consumer Affairs, Bureau of Security and Investigative Services.

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About the CALI Journal

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Contribute to the CALI Journal

CALI encourages members and industry experts to contribute relevant content for publication in the quarterly CALI Journal. We want to hear from you! Submit your article for review to info@cali-pi.org.

To advertise in the CALI Journal, please contact Maria Lagunas, Executive Director, at 49-715-5401 or email mlagunas@cali-pi.org.

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ON THE COVER PHOTO: CREDIT the Margaritaville Resort Palm Springs, CA.

PRESIDENT'S MESSAGE

Frank W. Huntington, III, CPI



Fellow CALI members, I hope you all enjoyed a safe and healthy holiday season. I know I did, and, am looking forward to Springtime and those longer days.

CALI continues to do well with our membership numbers and progress with our various committees. As a reminder, if any of you are interested in serving on one of the many committees that make this organization function, please let me know.

Finally, it appears we are rounding the COVID corner, knock on wood. Districts may soon start in person meetings again, but we will continue to provide quality training seminars online. Either way, we are looking forward to an in-person conference in Palm Springs June 23-25. For more information about the conference, please click here. I hope to see ALL of you there!

Speaking of the conference, one of my goals as president is to explore scheduling future conferences closer to Fall. June has always been a tough time for attendance as we compete with graduations, Father's Day, etc. I believe a Fall annual conference would lead to higher attendance numbers. In keeping with a Fall conference, we are also looking at changing our fiscal year to a regular calendar year. Now that we have year-round membership renewals, there really is no reason not to do so. This in turn would allow the annual business meeting to be held in compliance with the bylaws as it would be held at the annual conference before the end of the year. As with any proposed change, nothing is written in stone, and it will be up to the Board of Directors to move any proposed bylaw changes to the membership for a vote.

On Friday, January 7, I participated in a video conference with BSIS Chief Lynne Andres and Deputy Chief of Enforcement Samuel Stodolski. They wanted to pick CALI's brain regarding an issue they were having with investigators charging flat fees and not detailing the services provided. I bring this up not really to address that issue, but to say isn't it fantastic that when the BSIS has issues or questions with our industry, their first thought is to contact CALI for our input! This is the direct result of more than 50 years of this association being in the forefront of our profession.



PRESIDENT'S MESSAGE

Frank W. Huntington, III, CPI

On February 17th, I participated in another conference with the Chief where we discussed some of the problems we have experienced with the rollout of the new PI identification card. Please see the accompanying article in this journal for more information.

On February 15th, members of the Big 3 held a virtual "Cocktail" party where we had the chance to meet and converse with other PIs from Texas and Florida. If you are not already a member of the Big 3, I highly recommend you join as it expands your available association benefits including access to the list serves of both Texas and Florida. Special shout out to former CALI president Mike Julian for his coordination with the FALI and TALI presidents to create this great program.

CALI wrapped up another successful legislative event with the conclusion of our "Legislative Week" virtual program on Friday, March 11. Although Government Affairs Chair Francie Koehler and Legislative Advocate Jerry Desmond will go into more detail, I wanted to personally congratulate Mark McClain for receiving the 2022 Legislative Excellence Award...Well and Truly Deserved!



I truly hope I do not need to do this with every article I write for the journal, but sadly, I must once again share that we have lost a couple of our fellow professionals. Longtime CALI member and supporter Tom Sheridan passed away in December. Tom was a great mentor to many PIs and will be missed. CALI also lost longtime member William "Bill" Schneid. Bill at one time held the thankless job of the CALI listserv chair and was the recipient of the Investigator of the Year Award. Please keep both Tom and Bill's family in your thoughts and prayers.

Lastly, a few months ago I formed a Reciprocity Committee to explore what other states, in addition to the current five, that we can enter into a reciprocity agreement with. The Board approved a policy that CALI will promote reciprocity if the corresponding state does the same for us. The committee met and decided our first attempt will be Arizona as they are a bordering state and have similar licensing requirements to ours. This will not be an easy task, but I believe it will be well worth the effort.

I again want to thank each of you for entrusting me with this position. I hope I am and can continue to serve you, the Board, and the Association well. Cheers to a healthy and prosperous 2022, and I look forward to seeing you in Palm Spring if not sooner!



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2022 Legislative Excellence Award

By Francie Koehler, Government Affairs Committee Chair

Mark McClain was presented the 2022 Legislative Excellence Award by Past President, Jim Zimmer, during the final day of Campaign for CALI week, March 11, 2022. The Legislative Excellence Award is designed to recognize those who have gone above and beyond in their legislative advocacy for CALI. The award has been presented to California State Senators and Assembly persons, California regulators, and CALI members who have made a significant contribution to CALI's legislative interests.

Mark is a past president (1994-95), has served many positions on the Board of Directors, and is also a Distinguished Achievement Award (2004), and Investigator of the Year recipient. He has served on the Government Affairs Committee for over 25 consecutive years and has attended every Legislative Day since its beginning in 2000. As a constituent, he has developed very effective personal relationships with his representatives to support CALI's interests in the California State Legislature including being instrumental in getting bills introduced on CALI's' behalf. Mark sets the standard for member legislative advocacy and is a worthy recipient of the 2022 Legislative Excellence Award.

CAMPAIGN FOR CALI KEY ISSUES UPDATE

By Francie Koehler, Government Affairs Committee Chair and Jerry Desmond, Jr., Legislative Advocate

The following bills, except for AB 1899 [Mathis] were discussed during CALI's very successful Campaign for CALI constituent meetings March 7-13, 2022. Every year, the Government Affairs Committee (GAC) meets for a day and reviews bills provided through a key word search, by CALI lobbyist, Jerry Desmond, and his Lobbying team, Anne Schillig, and Claudine Desmond. This year the GAC reviewed approximately 2000 bills and the list that follows are nine significant bills from our list. As soon questions are answered about other pending bills we are monitoring, the entire GAC list will be posted for your review in the Legislation tab on the CALI website.

Restrictions on Public Access to Records

SB 731 [Durazo] - CALI opposes this measure that would automatically seal conviction and arrest records in certain circumstances, restricting the ability of employers to learn of the criminal history of prospective employees from the current seven years to four years.

CALI supports a process to enable people to have a second chance, particularly when it involves employment and housing. At the same time, there are numerous situations where the information that an individual has been convicted of a crime can be of vital importance to the protection of other members of our society.

An alternative to the broad closure of records - would be to restructure its provisions to focus on the key objective of the measure: housing opportunities. This could be accomplished by applying the same 4 yearcriteria and limitation applicable to employment on the use of criminal records to include housing applications. As explained further in a letter to Senator Durazo, CALI would remove its opposition to SB 731 if it were to be so amended.

There is another alternative - set forth in current state law. Penal Code Section 1203.4 strikes the appropriate balance, prohibiting the denial of benefits to those who complete their court ordered programs and are successful in having their records expunged.

Enhanced Access to Court Indexes

SB 1262 [Bradford] – CALI supports this measure that would require publicly accessible electronic indexes of defendants in criminal cases to permit searches and filtering of results based on a defendant's driver's license number or date of birth, or both.

Private Investigator License as Sufficient to Function as a Bail Fugitive Recovery Person

AB 2043 [Jones-Sawyer] – CALI has had contact the author to discuss concerns that ABN 2043 specifically excludes private investigators training and experience as qualifying factors to perform the activities of a bail fugitive recovery person unless the person holds a designated license for fugitive recovery.

After discussions with the Author, CALI concluded that in view of the additional training (approximately 60 hours) required as well as the Department of Insurance serving as the regulatory agency, a second license for Fugitive Recovery was more appropriate. Private Investigators who wish to pursue Fugitive Recovery, therefore, would be required to have a Fugitive Recovery license instead of relying on their training and experience as a private Investigator.

Prohibition against Inspection of DMV Records

SB 1082 [Dahle] - Though the efforts of CALI member Sean Ditty, CALI discussed private investigator concerns about SB 1082 with the author that would prohibit the Department of Motor Vehicles from selling or permitting the inspection of vehicle registration and driver's license information except for inspection by a law enforcement officer, inspection pursuant to a court order, and statistical information.

The GAC, board members and constituents engaged quickly with Senator Dahle after this bill was introduced to express our concerns with the impact on our members. CALI appreciates the interest of Senator Dahle in understanding and addressing our concerns. Senator Dahle has informed us that he will not be moving the measure forward.

Private Security Services – Web-based Firearms Requalification Courses

AB 1812 [Voepel] – CALI supports the provisions of this bill that would permit the Bureau of Security and Investigative Services [BSIS] to authorize a firearms training facility to teach a portion of the firearms requalification course via the internet.

Shall Carry

SB 1386 [Melendez] – CALI supports this measure that would require the sheriff of a county, or the chief or other head of a municipal police department, if good cause exists for the issuance, and subject to certain other criteria, to issue a license to carry a concealed handgun or to carry a loaded and exposed handgun.

Disabled Veteran Business Enterprises

SB 1478 [Archuleta] – CALI supports this legislation that would authorize a state agency to award a contract for services or information technology that has an estimated value of between \$5,000 and \$500,000 to a certified small business, including a micro-business, or to a DVBE, if the agency obtains price quotations from 2 or more certified small businesses or 2 or more DVBEs.



WELCOME NEW MEMBERS!

November 1, 2021 - March 28, 2022

Central Coast District Beth Bailey

East Bay District Russ Banks William Hill

Inland Empire District

Paul Franklin Christopher Jensen Lauren McAllister Malissa Rose Ashley Silver Joel Villasenor

Los Angeles District

Edmondo Annecchini Anthony Catanese Lola La Fontaine Jason Lance Michael Mosbach David Shumacher Timothy Wratten

North Bay District

Bill Alexander Jerred D'Amico Rachell Kidd Jose Valencia

Orange District

Jeanette Alcon Kathie Allen Scott Brown Arthur Bustamante Rodney Cox Dennis Grilione Stephanie LaPointe Robert Martinez Merrilee Riley Eric Rivas Daron Wyatt Michael Youssef

Redding/Chico District Kevin Kimple

Sacramento District

Nicolas Berumen Marco Campos Bianca Gonzalez Dena Massey Marty McCann Mark Redlich Megan Rowland Erik Thruelsen Vincent Vasquez

San Diego District Charles Conner Jeffrey Kaye San Francisco District Thomas Chaplin

San Joaquin South District Ruben Fuentes Michael Hahn Raymond Madrigal Theodore Vincent

San Jose District Martin Borrego Mara Hickey Benjamin Rose

Out of State/Country

Abboud Bedro - AZ Jeff Evans - FL Mark Gainous - FL Michael Mills - FL Mark Murnan - FL Eduardo Salazar - FL Gerard Easley - GA Krysta Villarreal - ID Angela Ernst - NY Michael Doyle - TX Amy Lenertz - TX Howard Savage - TX Brent DeuPree - WA



CALI ANNUAL CONFERENCE JUNE 23-25, 2022

Margaritaville Resort Palm Springs, CA

Let's get together again in-person, enjoy time with your colleagues, and make new connections with social and networking opportunities, unparalleled educational sessions, and more!

There's no better way to celebrate being together again than at the CALI 2022 Annual Conference. So be a part of this historic time as we reconvene from June 23 through June 25, 2022, at the Margaritaville Resort in Palm Springs, California.

The 2022 CALI Annual Conference is an event not to miss! Please register today to join us. Early Bird registration ends May 21st.

CONFERENCE HIGHLIGHTS

We've reformatted our program schedule to allow attendees to relax & unwind while learning and networking in Palm Springs.

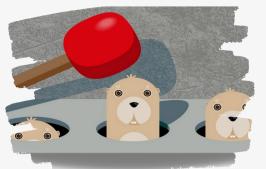
- Annual Conference Golf Tournament on Thursday (separate fee applies).
- Thursday night's Welcome Reception will feature a fully hosted bar service and hors d'oeuvres.
- Friday night's festivities will include an Exhibitor Cocktail Reception, entertainment, the President's Dinner & Awards Ceremony. During the President's Dinner, we honor CALI Officers and Directors for their contribution throughout the year and present the President's Award in addition to the Governor of the Year Award, Investigator of the Year Award, and the Distinguished Achievement Award.
- Two Keynote Presentations.
- 15 Educational sessions.
- Exhibitor Showcase: View the latest products and services offered by the many vendors that will be in attendance.
- Several opportunities for networking with industry professionals.

To register visit <u>www.cali-pi.org/conference</u>

PI Identification Card Update

By Frank W. Huntington, III, CALI President

As you recall, CALI sponsored Senate Bill 385 (Jones) some time ago that required the Bureau of Security and Investigative Services (BSIS) to begin issuing a better photo identification card for private investigators, one that included an expiration date. It took some time for the Bureau to find a vendor, but they eventually secured the services of PSI.



The rollout has been a bit rocky, but we are seeing some light at the end of the tunnel. In a recent conversation I had with BSIS Chief Lynne Andres, she described the situation as a bit of a "Whack A Mole" as when the Bureau solved one issue another one popped up. Rest assured, the Bureau is tackling this project with extreme vigor and has assigned one technician to focus specifically on the issues. They have also helped facilitate many of our members with securing their new IDs.

The main issue seems to be with the individual PSI offices "Not getting the memo." Therefore, Chief Andres and her staff have developed these suggested steps for obtaining the new ID:

1. The system is primarily designed for newly licensed PIs or those whose licenses are about to expire. For the latter, it is suggested you start your renewal process 90 or so days prior to the expiration date, and you are highly encouraged to use the BREEZE system. (As an aside, I used BREEZE to renew and had my new license within a week.)

2. Once you have confirmed your license has been renewed by either receiving it or verifying online, visit your local PSI office. (<u>Click here</u> for a list of locations.) You may want to call ahead to check for the hours of operation.

3. Upon arriving at the PSI office, explain that you are a licensed private investigator and are there to have your picture taken for your identification card. PSI SHOULD NOT CHARGE YOU A FEE as the fee is included in your license renewal.

4. Provide them with your company license number.

5. If the PSI representative asks for your file number, (politely) explain that is not the current procedure, and again, they should look you up by the company license number. If that does not work, (again, politely) ask for a supervisor as the PSI supervisors seem to have a handle on the new ID procedures.

6. If, after all that, they still do not understand the procedure, please email the office location, person(s) you spoke with, and any other details to **bsisidconcerns@gmail.com**. Again, BSIS has been very responsive in helping our members to solve any issues they have had.

The new ID is mandatory, and you will need to take a new picture for the first one. Like our driver's license photos, the picture will be good for ten years.

I hope this helps. As always, feel free to reach out to me or CALI with any questions.

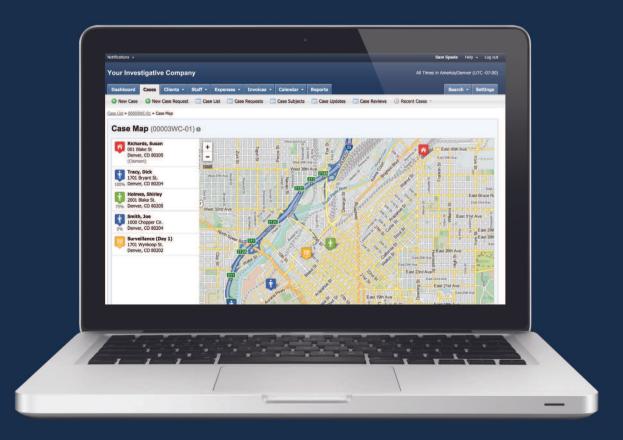


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CALI ANNUAL CONFERENCE JUNE 23-25, 2022

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KEYNOTE SPOTLIGHT: GIL CARRILLO

Mr. Gil Carrillo was the Lead Investigator on the Night Stalker case. Mr. Carrillo is a 40-year veteran of the Los Angeles County Sheriff's Department and recently began working as a Homicide and Police Technical Advisor for various television and movie productions. Mr. Carrillo has starred in multiple Netflix and TV Documentaries, including <u>Night Stalker: The Hunt for a Serial Killer</u>, Horror at the Cecil Hotel, Forensic Firsts, Born to Kill, Crime Stories, and The New Detectives: Case Studies in Forensic Science. Mr. Carrillo is also a frequent guest on the <u>George Lopez podcast</u>.



To register visit www.cali-pi.org/conference









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FEATURED MEMBER ARTICLE

KIDNAPPED

VICTIM

In January 2022, CALI Member **Dan Goldsmith** received a hand written letter from the kidnapped victim, in a case he worked in 1995.

The following is the text of that letter.

(letter sanitized for victim confidentiality)

Ihank You!

January 2022

Mr. Goldsmith,

My name is Leslie ___. We met long ago when I was just a toddler. Although, my name was Leslie ___ then. Today, I'm 28 years old. I have a 20 month old little boy, and a loving husband. My life is by no means perfect but, it's a wonderful life nonetheless. It's filled with love and joy and adventure. It's a life that not everyone is fortunate enough to get. I am fortunate because of you. Here, I'm going to explain how.

Growing up, I would have a recurring dream. It went like this. It's dark outside. A man is holding me and running down the street. My mother is chasing him, screaming out my name. She's crying. I'm crying, I'm confused. I want to hurt the man and hug my mom. I am helpless.

That's it. The dream never went further than that. After many years of having this dream, I told my mom about it. Her face shifted, only for a millisecond, revealing something, but I was too young to know what. I brought the dream up again a couple of years later. She went pale and took a deep breath. It was then that she told me about my biological father. In 1995, he kidnapped me and took me away from my mom, my siblings and the only life I ever knew. I was only 2 years old.

It was then my family hired Dan Goldsmith to find and return me home. When I became an adult, my grandmother gave me the documents from Goldsmith Investigations. These papers documented everything that happened with detailed descriptions of the day it happened and every day after until I was found. I could never look at them until recently.

I am writing because I finally have the courage to face what happened and I want to thank you. Thank you from the bottom of my heart. Your dedication to finding me and returning me to my mother has undoubtedly changed the course of my life. The work you've done is absolutely incredible and you have impacted my family's life for the better.

With love and appreciation,

Leslie ___.

Being a new Investigator, work was slow and difficult in the beginning. As a graduate of California Baptist College (now University) in Riverside California, I was still active in Alumni affairs. The kidnap victim, Leslie's grandparents, were missionaries in Louisiana and had contacted someone at CBC, asking if they knew a Private Investigator in California. They wanted someone to help them find their granddaughter. The CBC administrator, gave them my phone number.

Basic facts were their daughter was a professor at a University in Mexico and had met and married a Mexican national man. The man was abusive to the professor, so she filed for divorce and due to his violence the mother got full custody of their two (2) year old daughter, Leslie. Soon afterwards, the father kidnapped Leslie and fled to California, to hide with relatives.

I was provided some relatives names and possible locations, from the professor. I asked the professor to obtain certified Mexican court records, of the custody for Leslie and send them to me. I then, had to have the Mexican court records transcribed by a court certified Spanish Interpreter into English.

Thinking I had found a good address for an aunt of Leslie's father in Arvin California, my wife, Janine, and I drove three (3) hours to Bakersfield, to file the Mexican court custody papers, in Kern County Superior Court. It was to make the Mexican custody order effective and enforceable in Kern County. We asked the watch commander if we could call them, if we found the girl at the apartment, they agreed to remove Leslie, and hand her over to us. We drove to the apartment address we had in Arvin. I brought my wife, because I thought the child could be traumatized, and Janine is a licensed Marriage Family Therapist.

After setting up surveillance at the apartment, and waiting a couple of hours, approached the apartment and discovered the apartment seemed empty and there was no answer.

We started talking to neighbors, asking if they had seen Leslie at the apartment. One male neighbor said, Leslie and family had just moved to Los Angeles, two (2) days before we came there. The male neighbor said, he had been suspicious and concerned about Leslie, because the birth father, didn't act like a good person.

That was quite a blow, knowing we just missed Leslie by two days and it could take weeks to months to locate their new address.

I asked a male neighbor if he ever saw the baby or the birth father come back to the apartment, if he would he be willing to call the police. The neighbor agreed to do so. I provided the neighbor my business card, with the Arvin police phone number on the back, and we drove back to Riverside. My wife and I kept bags packed, so we could leave quickly if we had another location or received a call.

About one (1) week later, at about 9:00 a.m., I got a phone call from the Arvin police. They said, the baby and the birth father returned to the apartment that morning, to get the rest of their property from the apartment. The police officer said, we needed to be there quickly, or, they would turn Leslie over to Child Protective Services. I told the police officer we would be there in less than three (3) hours, to pick Leslie up.

We got to the Arvin police station and saw Leslie for the first time. Leslie was crying and in appearance seemed to be very unkept, her hair was matted, messy and dirty. Leslie only had on a dirty T-shirt and dirty diaper. We had to stop and get diapers and change Leslie before we left Arvin. Adding to this was the issue of trying to comfort a traumatized child, who did not speak a word of English.

While we were driving the three (3) hours back to Riverside, Leslie was crying, so Janine tried to calm her down, with a mother's love, by singing to her and hugging her in the back seat.

But, what changed in the relationship was when Janine thought maybe it would helpful, if she tried to talk to Leslie in Spanish, so she said "Como te llamas", and Leslie giggled. Janine then said, "Me llamo Janine", and Leslie giggled more. Leslie continued to giggle at Janine every time she said "Como te llamas" so Janine said it many times. Janine was so excited that she got Leslie to laugh, but Janine didn't understand why her Spanish was so funny, because she thought her Spanish was good.

When we got back to Riverside, we picked up our four (4) kids and went shopping for clothes and shoes, for Leslie. Janine also picked out, a pretty pink dress for Leslie to wear, to meet the grandmother, the next day.

Janine gave Leslie a bath and cut her hair, so she could be her prettiest, when she was returned to her grandmother. Our kids kept playing with Leslie and trying to entertain her that evening, and she slept next to Janine that night.

The next day, we drove Leslie to the Ontario airport and waited to meet her grandmother, inside the terminal. Leslie's grandmother thanked us, took the backpack of clothing we bought for Leslie, and got on another airplane, to fly back to Louisiana. That's the last we saw Leslie, but we were comforted knowing, Leslie was safe and going home.

Dan Goldsmith, PI 17402 Goldsmith Investigations





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MEMBERS IN THE NEWS!



Private Investigator Hired to Find Sherri Papini Discusses Case After Her Arrest to NBC Bay Area

Over five years later, some of his questions have finally been answered. The FBI said Sherri Papini was never kidnapped and her story of being held by two Hispanic women at gunpoint was a lie.

Cody Salfen is a licensed private investigator, PI 27223, and the owner of Cody S. Investigations, LLC. He has been a member of CALI and the San Jose District for ten years. Mr. Salfen investigates civil, criminal, family, personal injury, and other cases. Additionally, Cody Salfen holds numerous licenses related to the security and firearms training industries and provides security and firearms training to individuals and businesses. Cody Salfen is an attorney and was admitted to the California State Bar in May 2016. In 2021, his first child was born, and he became a proud father.

Watch Full Story (

Suspect in Agricultural Crimes Faces 48 Felony Charges

Christopher Williams is charged with 19 felony counts of stealing copper materials or cables, 19 felony counts of vandalism of more than \$400 or more, two counts of willful cruelty to a child and more.

CALI member Steve Urner worked for the Kern County Sheriffs Office for over 20 years as a Patrol Officer and in many other capacities. Upon his retirement, he became licensed as a PI and joined CALI. Mr. Urner has been active as a PI investigating criminal and civil matters for over 12 years and has become an integral key in locating suspects wanted by Law Enforcement and the Pipkin Detective Agency. He recently located and was instrumental in the arrest of Chris and Noah Williams, notorious criminals in the Kern County area wanted for theft and Burglary. Upon being taken into custody, they were arraigned on 53 charges of Grand Theft, Burglary, Auto Theft, and Child Endangerment, 48 of the Charges are felonies.





INLAND EMPIRE DISTRICT NEWS

By Dan Alvarez, IE District Director



L-R: Randall Alexander, Nick Savala, Chris Reynolds, Kazuko Sheridan, Julio Palacios, Ivan Potter and Dan Alvarez

At the center of this photo is Kazuko Sheridan. Kazuko is the wife of Tom Sheridan, an esteemed CALI Member of 30 + years and former Inland Empire District Director and Governor. Tom passed away on December 7th. Kazuko was invited to attend the December 9, 2021. Inland Empire Meeting where she was presented with the Inland Empire "Challenge Coin". The Coin represented the respect that all of the CALI Inland Empire Members had for Tom and his service to CALI and the Profession. The I.E., thanks former CALI Presidents Nick Savala and Chris Reynolds as well as all members of CALI that attended this event.



Application Deadline: June 3, 2022

Visit <u>www.cali-pi.org/scholarship</u> to learn about the CALI Scholarship Program.

Inland Empire District "MÁS CHINGÓN" 2021 AWARD

The award signifies а career of "Outstanding Representation of the Inland Empire District in Service to the Profession, District and Community. Chris has been a CALI member for over 30 years and has served on the CALI Board of Directors at every executive board position including multiple terms as CALI President. Chris currently serves as the CALI Executive Board as Treasurer.

Future recipients of the Inland Empire "MÁS CHINGÓN" Award will be Inland Empire members who have "put in the work" as professional private investigators and have through their service to the profession represented the Inland Empire District with respect, dignity, ethics, and honor. Chris Reynolds most certainly qualified in each category and the I.E., is proud to have him as our first recipient.



L-R: Dan Alvarez (IE District Director) Chris Reynolds (CALI Treasurer and past CALI President) and Paul Mason (IE District Governor).

Photos from Past Los Angeles District Meeting

By Howard Dratch, Los Angeles District Governor

NETWORKING - NETWORKING - NETWORKING!

Photos from the Los Angeles District Meeting on December 4 2021



L-R: Guest Speaker, Attorney Bruce Moss and Jay Rosenzweig (LA District Director)



Malibu Wines and Beer Garden West Hills, CA



L-R: Paul Fields, Anaquad Cobe, Jay Rosenzweig, Howard Dratch, Ed Brancieri, Lars Russell.

CERTIFICATION - Why did it take so long? By Barbara Burr, CPI

There is no way to give a short and snappy review of the development of CALI's Certification program. It didn't happen quickly (6 years from intro to fruition), and it had a lot of opposition early on (including undercurrents of North/South tension for equal influence). It morphed from API/ASP (Accredited Professional Investigator and Accredited Security Professional) to Certified PI and CSP. It started as both an oral and written examination with possible specialty areas, and settled on written exam only with a general designation.

It was first mentioned in a 1981 Newsletter --- but even by 1983, and solicitation of membership input, it had not moved forward. The purpose sounded great. "The goal of the Education and Training Committee is to formalize a program which will improve the professional integrity of the California Association of Licensed Investigators." In the same breath there was ".... resistance to testing and the on-going requirement of certification an apathetic attitude" as indicated by the poor response to questionnaires distributed at District meetings.

A short-cut to answering your question "What was the hold up?" follows.Many members felt they had gone through a lot of testing already and "paid their dues" in order to get their license. There had even been talk of making Certification a qualification of membership --- and heels dug in!

The outline of the program in 1985 required an application and affidavit of background, related experience, and five continuous years of licensure with no suspensions or revocations. With approval by a committee (an oral exam) one was then "qualified" to take the written (multiple choice) examination. A minimum aggregate score of 75 was required for certification. The oral exam, counting 35%, being subjective, threw out the highest and lowest scores, as given by the committee members, and a mean of the remaining scores was to be used. The written score represented 65% of ones total. A long list of ways to earn the two credits each year to maintain the certification was also provided (Service as a BOD member, District Governor, Committee Chair, teach or attend an educational seminar, publication of an article or book, be a conference speaker – you get the idea). Oh --- and did I mention? \$100.00 at the time of testing.

The written score represented 65% of ones total. A long list of ways to earn the two credits each year to maintain theAre we there yet? Not quite. In order to gain greater acceptance, many Senior members were "grandfathered" in, using the oral exam, but after that, only the written examination was required. November 1987, the first examination (Phase I) was given in San Diego and the Jan/Feb 1988 issue of the Newsletter printed the names of 75 newly certified members with CPI's and 17 CSP's. Another examination took place in San Jose and a Phase II in May in Visalia was already scheduled. By late 1988, over 200 Certifications had been recognized. We are missing the Directories between 1988 and 1992, so we don't know when the designation was first included after names in such a publication.

How vigorously the program has been promoted has waxed and waned under different Presidents and/or committee chairs. It was updated and re-energized under Paul Hietala and his Committee in 2002/03, and most recently re-booted under Anthony Hopkins care.

But wait -- who really started the idea of CALI having a certification program? Who pushed it along to see it bear fruit? Ghosts and gossip aside, a lot of fingers point to George Posner for the early whisper (described as an energetic and imaginative Executive Director in 1988), and Joe Memolo for the persistence and follow through. There were lots of others, along the way, of course, but it took those two to keep it on course. Joe Memolo made it a leading issue of his run for President and during his term in office (1987-1988). It is one of his proudest contributions to CALI.



CERTIFIED PROFESSIONAL INVESTIGATOR (CPI) WHERE HAVE WE COME IN THE PAST FIVE YEARS?

By Anthony Hopkins, CPI, CALI Vice President of Investigative Services, Chairperson of the Certified Professional Investigator Committee

few months ago, I engaged in a discussion with CALI our Historian extraordinaire and a decades long time CALI member Barbara Burr about how the CALI professional certifications got their start. Barbara looked into the history of the professional certifications and produced an article for this CALI journal outlining its development. I will pick up where Barbara left off, with looking at the professional certifications have evolved over the last five years since I was appointed as the Chairperson of the CPI/CSP Committee.

I became a CPI in 2014, after demonstrating the experience and passing the written examination. It was a proud achievement for me. In 2016, I was elected to serve as a District Director. At the time, the CPI and CSP Committee Chairperson post was open. I expressed an interest and was appointed to Chair the committee. At that time, the exam was only offered once a year at the annual conference and there were only three categories of experience credits. There were no study materials to prepare for the written 10 Experience Credits were CPI exam. required to qualify to take the exam and 5 experience credits were required for the renewal period.

Myself and some committed members of the CPI Committee began updating the written exam, which had not been significantly updated in may years. We started weeding out questions on obsolete investigative techniques and laws and focused more on recent legal precedents and technological advances in private investigation. Each year since, the exam has been revised to reflect significant new case law, developments in mobile cellular technology, electronic data privacy restrictions and advances in social media research. When the CPI exam was substantially updated in 2018, study materials were created and placed on the CALI website. The study materials contribute to a higher pass rate on the exam.

In 2018, the Board of Directors passed a motion on the recommendation of the Committee to cease offering new Certified Safety Professional certifications. It had been several years since anyone had even requested to take the CSP exam. Additionally, the elimination of CSP reflected CALI's general departure from supporting the security industry to focus strictly on private investigation.

Those who had earned the CSP in the past were grandfathered in and were allowed to retain and renew their CSP certification for life. Thus, the CSP has been phased out, leaving only the Certified Professional Investigator – CPI as the only CALI professional certification.

In late 2019, two new categories of CPI experience credits were created to expand a total of five categories. CALI had been offering some 40-hour training events, including the Defense Investigation Training Academy and the POST Certified Background Training. These week long trainings were granted 4 experience credits toward the CPI. A fifth category was created to grant 5 experience credits for attending the CALI annual conference. Since a minimum of 5 experience credits are required for CPI renewal, this meant that attendance at one annual conference in a two year renewal period would meet the minimum of 5 CPI credits for the renewal. This was to encourage CPI's attendance at the annual conference, although not mandatory, since there were many other ways to earn experience credits during the renewal period.

CPI experience does not have to be solely earned at CALI sponsored events. CPI experienced credits can also be earned through attendance at trainings offered through other investigation related events such as SCFIA (Southern CA Fraud Investigators Assoc), DIA (Defense Investigators Association), TALI (Texas Association of Licensed Investigators), FALI (Florida Association of Licensed Investigators), A.L.I.V.E. (Active Shooter Survival Training), and ASIS (American Society for Industrial Security.) One of the most significant developments for the CPI certification program happened in June 2021, with the introduction of an on-line electronic exam to the CALI website, which could be taken at any time convenient to the applicant, rather than having to wait to take a paper and pencil exam at the annual conference as had been the past practice. The CPI finally entered the digital age of on-line testing, with a lot of hard work by myself, V.P. Lee Wolfe, Treasurer Chris Reynolds and Executive Director Maria Lagunas. The study materials were enhanced to reflect updates in the exam. In July 2021, I hosted a live Professional Development Webinar tutorial session with a Powerpoint presentation, with over 70 people in attendance. The tutorial session was a success and resulted in more people taking the on-line CPI examination.

Professional Development Webinars, so they are credited for attending. Planned for the near future is an on-line CPI exam preparation tutorial video. We've come a long way since the paper and pencil exams and only a few categories of experience credits to qualify to become a Certified Professional Investigator. Thank you to Barbara Burr for her research into the beginnings of CALI's certification programs, and reminding us that CALI never stops evolving the profession.

The Certified Professional Investigator (CPI) credential distinguishes professionals who have proven their commitment to the private investigation and have demonstrated knowledge, experience, and skills essential in the private investigation profession.

PRIVATE INVESTIGATOR EXAMINATION PREPARATION COURSE ONLINE

CALI offers an ONLINE Private Investigator Preparation course to prepare qualified candidates for the State of California PI License Test. The preparation course was designed by a committee of licensed investigators that offers a step by step review and sample quizzes to prepare qualified candidates. Also included are lesson plans, study materials and references to other important information for the exam.

www.cali-pi.org/piexam Q

Photos from Past Orange District Meeting

March 2, 2022

Topic: "Investigations at Orange County Coroner" Guest Speaker: Lesley Trejo, Supervisor of Forensic Operations



Photos from Past Sacramento District Meeting

November 18, 2021

Topic: "Fraud Trends in America - What Investigators Should Know" Guest Speaker: FBI Special Agent, Jamil Hassani



AN INVITATION TO ATTEND

California Association of Licensed Investigators



SATURDAY, APRIL 30, 2022

NEWLY LICENSED?

The California Association ofLicensed Investigators (CALI), the world's largest private investigator association, would like to invite you to attend NLITE, a

professional development course designed specifically for newly licensed investigators. This course will provide the tools and information you need to begin a successful career as a private investigator in California.

TRAINING OUTLINE:

- Starting Your PI Business
- Ethics and Professionalism
- California PI Laws, Practices and Problems
- Attorney-Client and Work Product Privilege
- Licensing Issues & Firearms
- Invasion of Privacy
- Contracting for Investigators
- Report Writing & Testifying

WHO SHOULD ATTEND?

NLITE is offered to ALL NEW LICENSEES in California. You do not have to be a member of CALI to attend. A "new licensee" is anyone that has obtained a California PI license within 24 months prior to attending the training on April 30, 2022.

NLITE registration is FREE for members and non-members, but space is limited. NLITE Special - CALI Membership Fee of \$125 for the First Year!

To learn about NLITE and to register, visit <u>www.cali-pi.org/NLITE</u>

About the Big 3 Membership Program

CALI is proud to be part of the "Big 3" partnership, which started in 2013 when the presidents of CALI, FALI, and TALI, came together to offer their members an incredible membership benefit. Every Active member within each association could join the other two associations for half of the regular dues as out-of-state members. This benefit gave every Big 3 member access to a network of over 3,000 private investigators and agencies, increasing potential business or employment opportunities. <u>Click here</u> for information about the Big 3 member benefit exclusive for CALI, FALI, and TALI members.



Welcome to FALI 2022

The Florida Association of Licensed Investigators (FALI) has a long history of providing cutting edge education on the most relevant topics of the day. FALI Conference 2022 promises to be the best opportunity in Florida to enhance your knowledge, further your career, increase your earning potential, and network during this event dedicated to investigative professionals.

During the conference you will have the opportunity to meet renowned keynote speakers. You can attend tracks on subjects that can provide you with information to take home and apply to your business and skill set right away. If you like, extend your time with our, Preconference seminar, with Brandon Perron on Thursday, May 7th. The Preconference is FREE for fully paid conference attendees. In addition, testing and certification are included for **FALI members** who successfully complete the program to earn the CFI-FTER Designation.

CALI members may attend for the FALI member rate! Visit <u>www.fali.org/page/FALICONFERENCE</u> for more information.

NOT A MEMBER OF CALI?

Join the Association of Excellence!



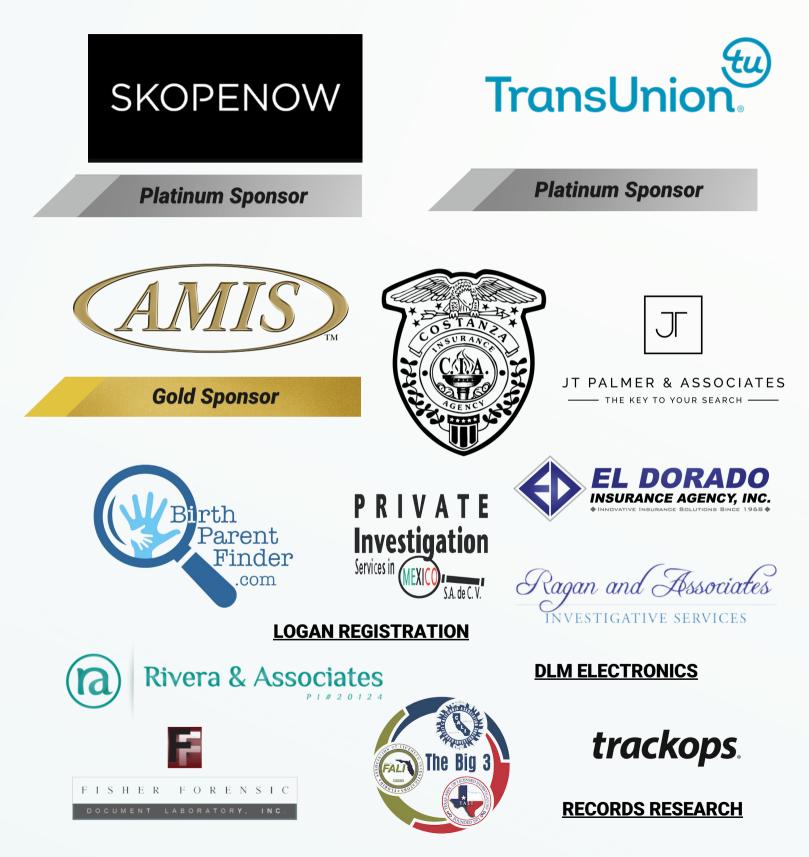
We invite you to visit CALI's website at www.cali-pi.org to learn more about the association. There is no better association for the investigation profession when it comes to member benefits, education, networking opportunities, and legislative advocacy!

WHY JOIN CALI?

- CALI is the largest private investigator association in the world!
- CALI has the most active PI listserv in California, providing referrals for jobs in California, the United States, and globally, on a daily basis
- CALI is a national leader in legislative advocacy & governmental public relations
- CALI has a full-time lobbyist in Sacramento
- FREE Professional Development via Webinars
- CALI members receive discounted registration rates to CALI events: CALI's Annual Conference, Newly Licensed Investigator Training and Education, Experienced Licensed Investigator Training and Education, and District Meetings
- CALI members receive FREE registration to CALI's Legislative Day in Sacramento
- CALI members receive special member discounts on products and services
- CALI offers a FREE quarterly electronic newsletter CALI Journal
- Licensed CALI members are listed in the Find An Investigator Online Directory
- CALI's 14 Districts in California host quarterly local meetings
- CALI events offer educational and networking opportunities
- CALI members receive discounted rate for the ONLINE Private Investigator Examination Preparation Course
- Big3 Program: CALI members could join FALI or TALI or both organizations, as out-of-state members, for half of their regular dues

www.cali-pi.org/join

CALI sincerely thanks our Sponsors for supporting our 2022 CALI Annual Conference!



The Sponsors listed here are as of the date of this publication. **To learn about our Conference sponsorship opportunities, please** <u>click here</u>.